# North Wind

For Alumni, Families, and Friends of the **Camping and Education Foundation, Camp Kooch-i-ching** and **Ogichi Daa Kwe**

CAMPING AND EDUCATION FOUNDATION

Volume 1 • Issue 1

Spring 2010

# *From The Development Committee Chair...*

Dear Friends,

It gives me great pleasure to present this year's Annual Report of gifts to the Camping and Education Foundation family. This report is a testament to your extraordinary generosity, vision, and commitment to this organization.

I am pleased to report that alumni, parents, and friends have continued to support the Camping and Education Foundation and its camps: Kooch-i-ching and Ogichi Daa Kwe with tremendous and heartfelt generosity. For 2009, the Foundation received more than $841,000 in total gifts with the majority of these dollars representing your support of the annual fund. The annual fund is critical to the overall excellence of each camp's program and I thank you for recognizing its significance.

What these financial achievements mean for the Camping and Education Foundation go beyond fiscal considerations—as important as they are. They speak volumes about how alumni view their experiences and how these lessons have stuck with them into adulthood. They tell of the personal growth parents see in their sons and daughters as the result of our wilderness tripping philosophies and in camp programs. And they remind us that through simple aspects like Little Council, Council Fires, Witches Broom Ride, Friendship Dance, and the Token Card Race, that young peoples' lives are being changed every year, summer after summer.

At the Camping and Education Foundation, we are singularly focused on building and developing young men and women in body and spirit through wilderness camping experiences—this is our mission; this is who we are and who we will always be. We care deeply about the direction of young people and nurture the good in them. In these regards, the "Kooch-i-ching Way of Camping" stands apart from all other educational organizations today.

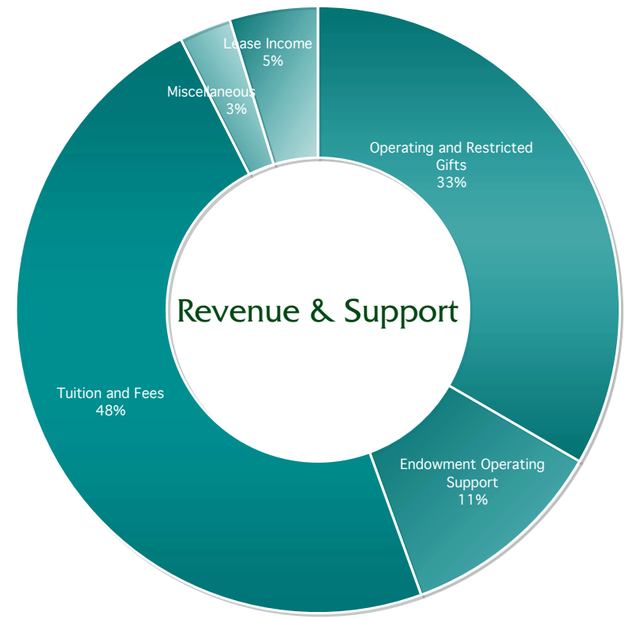
I want to personally thank everyone who has helped advance our mission this past year—by giving generously, entrusting a son or daughter to us, referring a camper, hosting a recruiting gathering, volunteering time and talent, and serving on the board, or as a member of our summer staff. This organization has always been about people and it is because of your efforts that our organization is recognized as one of the preeminent camps in the country.

Seek the Joy,

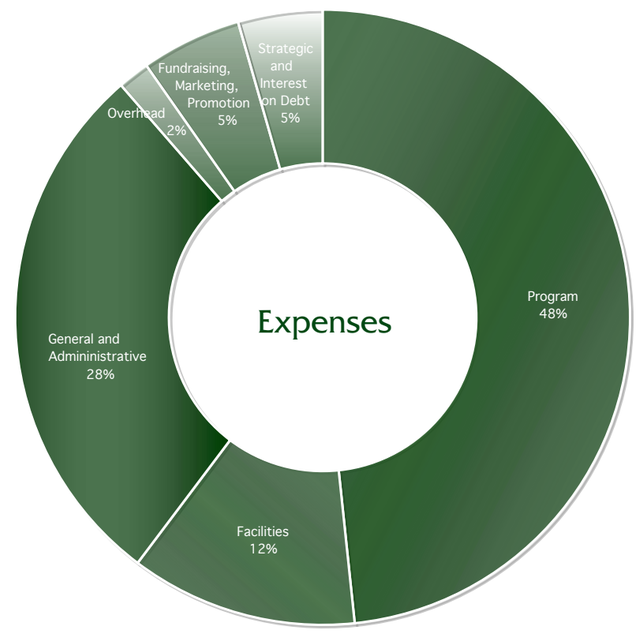
John Wildman
Chairman, Development Committee
Camping and Education, LLC



# Camping and Education Foundation
## Revenue and Expense




| | |
|---|---|
| Tuition and Fees | 48% |
| Operating and Restricted Gifts | 33% |
| Endowment Operating Support | 11% |
| Lease Income | 5% |
| Miscellaneous | 3% |
| Total Revenue | $2,356,090 |

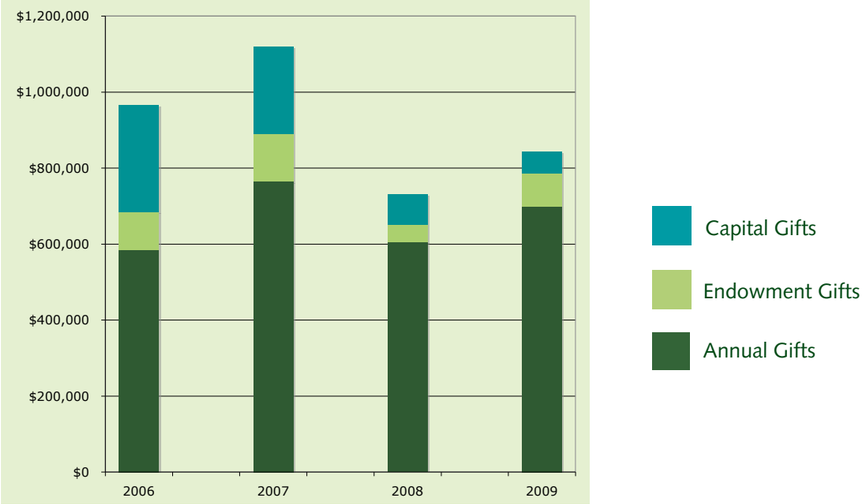



| | |
|---|---|
| Program: | |
| In-Camp/Trips | 48% |
| Facilities | 12% |
| Support: | |
| General and Administrative | 28% |
| Fundraising, Marketing, Promotion | 5% |
| Strategic and Interest on Debt | 5% |
| Overhead | 2% |
| Total Expense | $2,267,114 |

The Camping and Education has been independently audited since 1962.

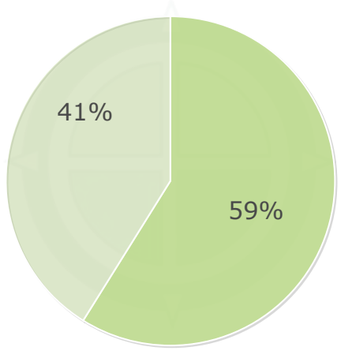
# Gifts and Endowment

In 2009, the Camping and Education Foundation received more than $841,000 in total gifts.




Summary of 2009 Annual Giving

| | | |
|---|---|---|
| Board of Trustees | | $102,993 |
| Alumni | | $261,546 |
| Parents and parents of alumni | | $220,046 |
| Foundations | | $63,635 |
| Staff, grandparents, friends, companies, and matching gifts | | $50,287 |
| **2009 Annual Giving Total** | | **$698,507** |




| | |
|---|---|
| Equities | 59% |
| Fixed Income | 41% |
| Total Endowment | $4.4 million |

Since 2005, Hirtle, Callaghan & Co. has served as the Camping and Education Foundation's chief investment officer, supervising the organization's endowment funds managed by both Hirtle Callaghan in Chicago, Illinois and Bremer Bank in International Falls, Minnesota.

On December 31, 2009, the Foundation's endowment totaled $4.4 million up from $3.8 million on December 31, 2008. Returns on the endowment in 2009 were 19% net of all gifts, fees and distributions.

These funds continue to be invested with two purposes: to allow for the long-term growth of the principal of each fund and to provide current income for each camp's programs. By Board policy, the endowment's contribution to the operations is defined as 5% of the previous eight (8) quarter average market value of each fund. All funds are specifically designated as to their use.





# Endowment Funds

The following is a listing of the various funds and their corresponding market value for the period ending December 31, 2009:

## Kooch-i-ching General Endowment Fund: $1,000,000

This fund was established under the leadership of John L. Holden. Income from this fund is used to support the camp's operations and help keep tuition and fees at a competitive level with other camps.

## Scholarship Endowment Funds: $1,100,000

This fund was established by the Board of Trustees and comprises eight sub funds named in memory or honor of members of the camp family. Geoffrey M. Smith Fund, Tikam Berry Fund, Ed Rueve Fund, Mason Garner Fund, Adelaide and Stub Muhl Fund, John L. Holden Fund, George F. Hattemer Fund, and the Marge and Charles J. Schott Fund. Contributions to these funds will help grow the overall Scholarship Endowment. Income is restricted to providing grants-in-aid to deserving campers.

## 75th Campaign Endowment Funds: $800,000

These funds are composed of the Endowment for Staff Excellence, Wilderness Quest Trips, Outstanding Program, and Native American Program. All benefit Camp Kooch-i-ching.

## Building Maintenance Endowment Fund: $800,000

This fund exists as a result of Kooch-i-ching's first major campaign. Then Chairman of the Board, Jim Woods, and Director, Tim Heinle, saw the importance of endowing more than 70 structures on Deer Island and at the Heinle landing, our mainland base. Use of the income from this fund is restricted to the maintenance of buildings, docks and vessels at Camp Kooch-i-ching.

# Camping and Education Foundation
# Endowment Funds

Each of these funds is open to any individual or family who may wish to support these specific areas of the camps' respective programs.

## The Wadsworth Fund: $400,000

This fund was established by Jack and Susy Wadsworth for several purposes: to endow the Unit Head's Compensation, the "Essence in Residence," – Kooch's storytelling, Indian Art, Beaver and Grand Medicine traditions – the maintenance of the wilderness, character of the tripping program, and a permanent discount for 8-week campers.

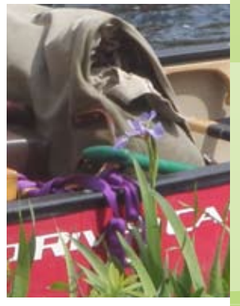
## Pohl Family Combined Endowment Fund: $200,000

This fund was established by Rich and Carol Pohl and their family to recognize their son, John, and his love for Kooch-i-ching and his appreciation for Ogichi Daa Kwe, its campers, and its staff and the impact they had on his life in the summer of 2006. The fund is for the benefit of both camps.

## Camp Ogichi Daa Kwe General Endowment Fund: $12,000

This fund was established by Jim Woods and through the James H. Woods Foundation to support Ogich Daa Kwe's operations and the long term possibility of securing a separate location for the camp.

## John Pohl Memorial Award Fund: $18,000



This fund was established by the family and friends of John Pohl in order to recognize John's love of wilderness trips and his outstanding tripping abilities at both Camp Kooch-i-ching and Camp Ogichi Daa Kwe.



# Generous Supporters

Each year, the Camping and Education Foundation receives many wonderful and heartfelt gifts in support of this great legacy. We strive to accurately report and acknowledge the Foundation's donors. If we have omitted or incorrectly listed your name, we thank you in advance for your understanding and ask that you let the Foundation know so that we may correct the error.

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